



Office of the County Executive

MONROE COUNTY, NEW YORK

Cheryl Dinolfo
County Executive

April 21, 2017

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

OFFICIAL FILE COPY	
No.	170149
Not to be removed from the Office of the Legislature Of Monroe County	
Committee Assignment	
HUMAN SERVICES	-L
WAYS & MEANS	

Subject: Authorize Contracts to Provide Temporary Nursing Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp. and any other qualified nursing staffing agency, in the total amount not to exceed \$2,400,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital (Hospital), for the period of April 1, 2017 through March 31, 2018, with the option to renew for two (2) additional one-year terms in a total amount not to exceed \$2,400,000 collectively per year with a three (3) percent inflation consideration added to each year.

Monroe Community Hospital must maintain adequate staffing for patient care. These contracts will provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations and job vacancies for certified nursing assistants, licensed practical nurses and registered nurses at the Hospital. The necessity of having a number of temporary agencies to provide nursing personnel is crucial in order to assure proper staffing is met at all times.

A Request for Qualifications was issued for these services. The top eight (8) who were chosen are: Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Staffing Solutions, WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Reliant Staffing Systems, Inc. (DBA Career Start) and Clinical Staffing Resources Corp.

The specific legislative action required is to authorize the County Executive, or her designee to execute contracts, and any amendments thereto, with Interim Healthcare of Rochester, 347 East Avenue, Rochester, NY 14604, Medical Solutions, Inc., 135 W. Ridge Road, Rochester, NY 14615, Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), 392 Pearl Street, Suite 400, Buffalo, NY 14202, WorkFit Medical, LLC, 1160 Chili Avenue, Rochester, NY 14624, Adecco Medical & Science Staffing, Inc., 1890 South Winton Road, Suite 180, Rochester, NY 14618, Nursefinders, LLC, 1900 South Clinton Avenue, Rochester, NY 14618, Reliant Staffing Systems, Inc. (DBA Career Start), 252 South Plymouth Avenue, Rochester, NY 14608 and Clinical Staffing Resources Corp., 420 Broadway, 3rd Floor, Brooklyn, NY 11211, and any other qualified nursing staffing agency in a total amount not to exceed \$2,400,000 collectively, for the period of April 1, 2017 through March 31, 2018, with the option to renew for two (2) additional one-year terms in a total amount not to exceed \$2,400,000 collectively per year with a three (3) percent inflation consideration added to each year.

Funding for these contracts is included in the 2017 operating budget of Monroe Community Hospital, fund 9012, funds center 6201010000, Monroe Community Hospital and will be requested in future years' budgets. No additional net County support is required in the current Monroe County Budget.

Environmental assessments were completed for this action and it was determined that there would be no significant effect on the environment.

The records in the Office of the Monroe County Treasury have indicated that neither Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources nor Nursefinders, LLC, nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Medical Solutions, Inc., Owners: Greg Zimmer, Derek Zimmer, Leeann Makowski
WorkFit Medical, LLC, Owner: C. Jay Ellie
Nursefinders, LLC, an AMN Healthcare Company, Owner: Ralph Henderson
Adecco Medical & Science Staffing, Inc., Owner: Patrick De Maeseneire
Interim Healthcare of Rochester, Owner: James D. Watson
Maxim Healthcare Services, DBA Maxim Staffing Solutions, Owners: Oak Investment Trust, Oak Investment Trust II, Stephen J. Bisciotti
Reliant Staffing Systems, Inc., DBA Career Start, Owner: Lindsay McCutchen
Clinical Staffing Resources Corp., Owner: Daniel Weinberger

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,



Cheryl Dinolfo
Monroe County Executive

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