

Office of the County Executive

MONROE COUNTY, NEW YORK

Cheryl Dinolfo
County Executive

November 10, 2016

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| OFFICIAL FILE COPY |
| No. <u>100356</u> |
| Not to be removed from the Office of the Legislature Of Monroe County |
| Committee Assignment |
| WAYS & MEANS -L |

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Amend the 2016 Capital Budget and Bond Resolution 316 of 2015 to Provide an Increase in Funding for the Information Technology Equipment Project for Monroe Community Hospital; Authorize a Contract with Netsmart Technologies, Inc. for Electronic Medical Software and Amend Resolution 184 of 2016 to Amend and Increase the Contract with Phoenix Business, Inc. for SAP Production Support Services

Honorable Legislators:

I recommend that Your Honorable Body amend the 2016 Capital Budget and Bond Resolution 316 of 2015 to provide an increase in funding for the Information Technology Equipment Project for Monroe Community Hospital (herein "MCH"), and to authorize a contract with Netsmart Technologies, Inc., in an amount not to exceed \$456,197, for electronic medical record software, for the period of January 1, 2017 through December 31, 2017, and to amend Resolution 184 of 2016 to amend and increase the contract with Phoenix Business, Inc. from an amount not to exceed \$435,000 to an amount not to exceed \$635,000, for SAP production support services, for the period of August 1, 2016 through July 31, 2017.

MCH currently utilizes a clinical and financial information system that is outdated and does not provide the information required to create reports and data necessary to operate in an efficient and cost saving manner. Netsmart Technologies, Inc. will provide and install the electronic medical record software and deliver training, technical support and ongoing maintenance of the system. Phoenix Business Consulting will provide integration and implementation between Netsmart Technologies, Inc.'s electronic medical record system and SAP for finance, payroll, purchasing and work order systems for MCH.

The project includes software purchase and implementation, in addition to equipment needed to operate the proposed electronic medical record and financial reporting system. The total cost for the clinical and financial software package including interfaces and implementation will be \$756,196.88, with an additional \$235,000 needed for the equipment, including mobile devices for point of care documentation and a dedicated server.

A Request for Proposals was issued with HealthMEDX selected as the most qualified to provide this service. Subsequently, HealthMEDX has merged with Netsmart Technologies, Inc.

The specific legislative actions required are:

1. Amend the 2016 Capital Budget to increase funding for the Information Technology Equipment Project, in the amount of \$1,401,000 from \$430,000 to \$1,831,000, for a total project authorization of \$1,831,000.

2. Amend Bond Resolution 316 of 2015 to increase financing for the Information Technology Equipment Project, capital fund 1781, in the amount of \$1,401,000 from \$430,000 to \$1,831,000, for a total project authorization of \$1,831,000.
3. Authorize the County Executive, or her designee, to execute a contract, and any amendments thereto, with Netsmart Technologies, Inc., 4950 College Blvd., Overland Park, Kansas 66211, for Electronic Medical Record Software, in the amount of \$456,197, for the period of January 1, 2017 through December 31, 2017.
4. Amend Resolution 184 of 2016 to increase the contract with Phoenix Business, Inc., 5717 Madge Place, Haltom City, Texas 76117, for SAP production support services, from an amount not to exceed \$435,000 to an amount not to exceed \$635,000, for the period of August 1, 2016 through July 31, 2017, with the option to renew for two (2) additional one-year periods in an amount not to exceed \$435,000 annually.

Environmental assessments were completed for this action and it was determined that there would be no significant effect on the environment.


Funding for this project, consistent with authorized uses, will be available in capital fund 1781 once the additional financing authorization requested herein is approved and in any capital fund(s) created for the same intended purpose. No net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither Netsmart Technologies, Inc., nor any of its principal officers, owe any delinquent Monroe County property taxes. The principal officers of the firm are:

Michael Valentine, Chief Executive Officer
Tony Ritz, Chief Financial Officer
Tom Herzog, Chief Operating Officer

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,



Cheryl Dinolfo
Monroe County Executive

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