



Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

January 5, 2024

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No.	240022
Not to be removed from the Office of the Legislature Of Monroe County	
Committee Assignment	
HUMAN SERVICES	-L
WAYS & MEANS	

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Authorize Contracts to Provide Temporary Nursing Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, and Maxim Healthcare Staffing Services, Inc. to provide nursing staff relief on a temporary basis at Monroe Community Hospital in a total amount not to exceed \$450,000 collectively for the period of April 1, 2024 through March 31, 2025, with the option to renew for three (3) additional one-year terms with an increase in an amount not to exceed 3.0% per year.

Monroe Community Hospital must maintain adequate staffing for patient care. These contracts will provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations and job vacancies for certified nursing assistants, licensed practical nurses, and registered nurses at the Hospital. The necessity of having a number of temporary agencies to provide nursing personnel is crucial in order to assure proper staffing is met at all times.

A Request for Qualifications was issued for these services, with Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, and Maxim Healthcare Staffing Services, Inc. rated the most qualified.

The specific legislative action required is to authorize the County Executive, or his designee, to execute contracts, and any amendments thereto, with Adecco Medical & Science Staffing, Inc., 1890 South Winton Road, Suite 150, Rochester, New York 14618, Battle Licensed Practical Nursing, PLLC, 215 South Main Street, Newark, New York 14513, Clinical Staffing Resources Corp., 420 Broadway, 3rd Floor, Brooklyn, New York 11211, Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), 6551 Park of Commerce Boulevard, Boca Raton, Florida 33487, Excel Staffing Solutions, LLC, 50 Bernar Park, Suite 6, Rochester, New York 14624, and Maxim Healthcare Staffing Services, Inc., 500 Seneca Street, Suite 610, Buffalo, New York 14204, to provide nursing staff relief on a temporary basis at Monroe Community Hospital in a total amount not to exceed \$450,000 collectively for the period of April 1, 2024 through March 31, 2025, with the option to renew for three (3) additional one-year terms with an increase in an amount not to exceed 3.0% per year.

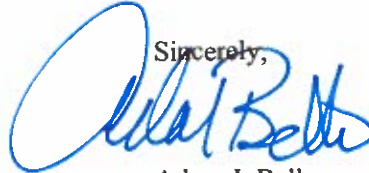
Funding for these contracts is included in the 2024 operating budget of Monroe Community Hospital, hospital fund 9012, funds center 6203010000, Nursing Administration, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County Budget.

This action is a Type II Action pursuant to 6 NYCRR § 617.5(c)(26) ("routine or continuing agency administration and management, not including new programs or major reordering of priorities that may affect the environment") and is not subject to further review under the State Environmental Quality Review Act.

The records in the Office of the Monroe County Treasury have indicated that neither Adecco Medical & Science Staffing, Inc., Battle Licensed Practical Nursing, PLLC, Clinical Staffing Resources Corp., Cross Country Staffing, Inc. (d/b/a Cross Country Healthcare Services), Excel Staffing Solutions, LLC, Maxim Healthcare Staffing Services, Inc., nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Adecco Medical & Science Staffing, Inc.: Publicly Traded Company (ISIN: CH0012138605)
Battle Licensed Practical Nursing, PLLC: Robert L. Battle, Jr., Owner
Clinical Staffing Resources Corp.: Daniel Weinberger, Owner and President
Cross Country Staffing Inc.: Publicly-held C-Corporation (NASDAQ: CCRN)
Excel Staffing Solutions, LLC: Kelly Shamp, Owner and President
Maxim Healthcare Staffing Services, Inc.: Bill Butz, President, Adam Gier, Business Development Manager

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,


Adam J. Bello
Monroe County Executive