



Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

April 10, 2020

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

OFFICIAL FILE COPY	
No.	200140
Not to be removed from the Office of the Legislature Of Monroe County	
Committee Assignment	
URGENT	-L

Subject: Authorize Contracts to Provide Temporary Nursing Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body authorize contracts with Medical Solutions, Inc., WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp., Appdiction Studio, LLC, Nursecore Management Services, TES Staffing, White Glove Placement, Cross Country Medical Staffing Network, and any other qualified nursing staffing agency, in the total amount not to exceed \$3,000,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, for the period April 1, 2020 through March 31, 2021, with the option to renew for three (3) additional one-year terms in a total amount not to exceed \$3,000,000 collectively per year with a three (3) percent inflation consideration added to each year.

Monroe Community Hospital must maintain adequate staffing for patient care. These contracts will provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations and job vacancies for certified nursing assistants, licensed practical nurses and registered nurses at the Hospital. The necessity of having a number of temporary agencies to provide nursing personnel is crucial in order to assure proper staffing is met at all times.

A Request for Qualifications was issued for these services. The top ten who were chosen are: Medical Solutions, Inc., WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp., Appdiction Studio, LLC, Nursecore Management Services, TES Staffing, White Glove Placement and Cross Country Medical Staffing Network.

The specific legislative action required is to authorize the County Executive, or his designee to execute contracts, and any amendments thereto, with Medical Solutions, Inc., 1729 Norton Street, Rochester, NY 14609, WorkFit Medical, LLC, 1160 Chili Avenue, Suite 130, Rochester, NY 14624, Adecco Medical & Science Staffing, Inc., 1890 South Winton Road, Suite 180, Rochester, NY 14618, Reliant Staffing Systems, Inc. (DBA Career Start), 350 East Avenue, Suite 205, Rochester, NY 14604, Clinical Staffing Resources Corp., 420 Broadway, 3rd Floor, Brooklyn, NY 11211, Appdiction Studio, LLC, 14802 Jones Maltsberger Road, Suite 2202, San Antonio, Texas 78247, Nursecore Management Services, 1302 Scottsville Road, Rochester, NY 14624, TES Staffing, 1150 University Avenue, Suite 20, Rochester, NY 14607, White Glove Placement, 89 Bartlett Street, Brooklyn, NY 11206, Cross Country Medical Staffing Network, 6551 Park of Commerce, Boca Raton, Florida 33431, and any other qualified nursing staffing agency, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, in a total amount not to exceed \$3,000,000 collectively for the period of April 1, 2020 through March 31, 2021, with the option to renew for three (3) additional one-year terms in a total amount not to exceed \$3,000,000 collectively per year with a three (3) percent inflation consideration added to each year.

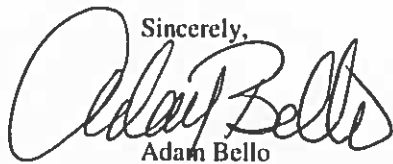
Funding for these contracts is included in the 2020 operating budget of Monroe Community Hospital, hospital fund 9012, funds center 6203010000, Nursing Administration, and will be requested in future years' budgets. No additional net County support is required in the current Monroe County budget.

This action is a Type II Action pursuant to 6 NYCRR § 617.5(c) and is not subject to review under the State Environmental Quality Review Act.

The records in the Office of the Monroe County Treasury have indicated that neither Medical Solutions, Inc., WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp., Appdiction Studio, LLC, Nursecore Management Services, TES Staffing, White Glove Placement, Cross Country Medical Staffing Network, nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Medical Solutions, Inc., Owners: Greg Zimmer, Derek Zimmer, Leann Makowski
WorkFit Medical, LLC, Owner: C. Jay Ellie
Adecco Medical & Science Staffing, Inc., Publicly Traded Company (ISIN: CH0012138605)
Reliant Staffing Systems, Inc., DBA Career Start, Owner: Lindsay McCutchen
Clinical Staffing Resources Corp., Owner: Daniel Weinberger
Appdiction Studio, LLC, Owner: Timothy Porter
Nursecore Management Services, Owner: Deborah Lollar
TES Staffing, Owners: Brian Harding, Karyn Tellez
White Glove Placement, Owner: Meir Lefkowitz
Cross Country Medical Staffing Network, Publicly-held C-Corporation (NASDAQ: CCRN)

I recommend that this matter receive favorable action by Your Honorable Body.

Sincerely,

Adam Bello
Monroe County Executive

By Legislators _____ and _____

Intro. No. ____

RESOLUTION NO. ____ OF 2020

AUTHORIZING CONTRACTS TO PROVIDE TEMPORARY NURSING STAFF AT MONROE COMMUNITY HOSPITAL

BE IT RESOLVED BY THE LEGISLATURE OF THE COUNTY OF MONROE, as follows:

Section 1. The County Executive, or his designee, is hereby authorized to execute contracts, and any amendments thereto, with Medical Solutions, Inc., WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp., Appdiction Studio, LLC, Nursecore Management Services, TES Staffing, White Glove Placement, Cross Country Medical Staffing Network, and any other qualified nursing staffing agency, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, in a total amount not to exceed \$3,000,000 collectively for the period of April 1, 2020 through March 31, 2021, with the option to renew for three (3) additional one-year terms in a total amount not to exceed \$3,000,000 collectively per year with a three (3) percent inflation consideration added to each year.

Section 2. Funding for these contracts is included in the 2020 operating budget of Monroe Community Hospital, hospital fund 9012, funds center 6203010000, Nursing Administration, and will be requested in future years' budgets.

Section 3. This resolution shall take effect in accordance with Section C2-7 of the Monroe County Charter.

Matter of Urgency
File No. 20-0

ADOPTION: Date: _____ Vote: _____

ACTION BY THE COUNTY EXECUTIVE

APPROVED: _____ VETOED: _____

SIGNATURE: _____ DATE: _____

EFFECTIVE DATE OF RESOLUTION: _____