

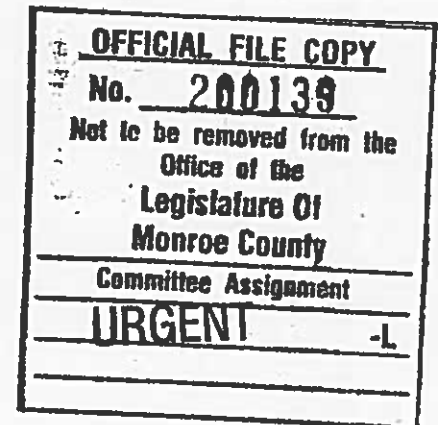


# Office of the County Executive

Monroe County, New York

Adam J. Bello  
County Executive

April 10, 2020



To The Honorable  
Monroe County Legislature  
407 County Office Building  
Rochester, New York 14614

Subject: Amend Resolution 256 of 2019 to Amend and Increase the Contracts to Provide Temporary Nursing Staff at Monroe Community Hospital

Honorable Legislators:

I recommend that Your Honorable Body amend Resolution 256 of 2019 to amend and increase the contracts with Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Reliant Staffing Systems, Inc. (DBA Career Start), Clinical Staffing Resources Corp. and any other qualified nursing staffing agency, from the total amount not to exceed \$2,650,000 collectively, to the total amount not to exceed \$3,000,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, for the period of April 1, 2019 through March 31, 2020.

Monroe Community Hospital must maintain adequate staffing for patient care. These contracts will provide for temporary relief services needed to cover absences due to illness, injury on duty, vacations and job vacancies for certified nursing assistants, licensed practical nurses and registered nurses at the Hospital. The necessity of having a number of temporary agencies to provide nursing personnel is crucial in order to assure proper staffing is met at all times. Increased temporary staffing needs related to the decreased nurse population to recruit and hire from, and increased resident census requiring more licensed nursing staff, have necessitated this request for contract amendment.

A Request for Qualifications was issued for these services. The top eight (8) who were chosen are: Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Staffing Solutions, WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Career Start and Clinical Staffing Resources Corp.

The specific legislative action required is to amend Resolution 256 of 2019 to amend and increase the contracts with Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Reliant Staffing Systems, Inc. (DBA Career Start), and Clinical Staffing Resources Corp., and any other qualified nursing staffing agency, from the total amount not to exceed \$2,650,000 collectively, to the total amount not to exceed \$3,000,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, for the period of April 1, 2019 through March 31, 2020.

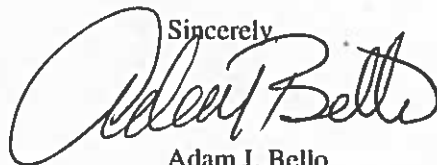
This action is a Type II Action pursuant to 6 NYCRR § 617.5(c) and is not subject to review under the State Environmental Quality Review Act.

Funding for these contracts is included in the 2020 operating budget of Monroe Community Hospital, fund 9012, funds center 6203010000, Nursing Administration. No additional net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Reliant Staffing Systems, Inc., DBA Career Start, Clinical Staffing Resources nor Nursefinders, LLC, nor any of their principal officers, owe any delinquent Monroe County Property taxes. The principal officers of the firms are:

Medical Solutions, Inc., Owners: Greg Zimmer, Derek Zimmer, Leeann Makowski  
WorkFit Medical, LLC, Owner: C. Jay Ellie  
Nursefinders, LLC, an AMN Healthcare Company, Owner: Ralph Henderson  
Adecco Medical & Science Staffing, Inc., Owner: Patrick De Maeseneire  
Interim Healthcare of Rochester, Owner: James D. Watson  
Maxim Healthcare Services, DBA Maxim Staffing Solutions, Owners: Oak Investment Trust, Oak Investment Trust II, Stephen J. Bisciotti  
Reliant Staffing Systems, Inc., DBA Career Start, Owner: Lindsay McCutchen  
Clinical Staffing Resources Corp., Owner: Daniel Weinberger

I recommend that this matter receive favorable action by Your Honorable Body.

Sincerely  


Adam J. Bello  
Monroe County Executive

AJB:db

By Legislators \_\_\_\_\_ and \_\_\_\_\_

Intro. No. \_\_\_\_

RESOLUTION NO. \_\_\_\_ OF 2020

**AMENDING RESOLUTION 256 OF 2019 TO AMEND AND INCREASE CONTRACTS TO PROVIDE TEMPORARY NURSING STAFF AT MONROE COMMUNITY HOSPITAL**

BE IT RESOLVED BY THE LEGISLATURE OF THE COUNTY OF MONROE, as follows:

Section 1. Section 1 of Resolution 256 of 2019 is hereby amended to read as follows:

The County Executive, or her designee, is hereby authorized to execute contracts, and any amendments thereto, with Interim Healthcare of Rochester, Medical Solutions, Inc., Maxim Healthcare Services, Inc. (DBA Maxim Staffing Solutions), WorkFit Medical, LLC, Adecco Medical & Science Staffing, Inc., Nursefinders, LLC, Reliant Staffing Systems, Inc. (DBA Career Start), and Clinical Staffing Resources Corp., and any other qualified nursing staffing agency in a total amount not to exceed ~~\$2,650,000~~ \$3,000,000 collectively, to provide nursing staff relief on a temporary basis at Monroe Community Hospital, for the period of April 1, 2018 2019 through March 31, 2019 2020, ~~with the option to renew for one (1) additional one-year term, in a total amount not to exceed \$2,650,000 collectively with a three (3) percent inflation consideration added to each year.~~

Section 2. Funding for these contracts is included in the 2020 operating budget of Monroe Community Hospital, fund 9012, funds center 6203010000, Nursing Administration.

Section 3. This resolution shall take effect in accordance with Section C2-7 of the Monroe County Charter.

Matter of Urgency  
File No. 20-0

ADOPTION: Date: \_\_\_\_\_ Vote: \_\_\_\_\_

ACTION BY THE COUNTY EXECUTIVE

APPROVED: \_\_\_\_\_ VETOED: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

EFFECTIVE DATE OF RESOLUTION: \_\_\_\_\_

Added language is underlined.  
Deleted language is ~~stricken~~.