



Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

January 27, 2020

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To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Amend Resolution 270 of 2019 Authorizing a Contract with Securus Technologies, Inc. to Provide Collect Telephone and Tablet Services to Inmates at the Monroe County Jail and Monroe Correctional Facility

Honorable Legislators:

This matter is being referred to Your Honorable Body at the request of Sheriff Todd K. Baxter.

I recommend that Your Honorable Body amend Resolution 270 of 2019 authorizing a contract with Securus Technologies, Inc. ("Securus") to provide collect telephone and tablet services to inmates at the Monroe County Jail and Monroe Correctional Facility, for the period of March 1, 2020 through February 28, 2025, with the option to renew for five (5) additional one-year periods. The contract will pay a commission of 78.5% of the total gross billed telephone call revenues, 20% of premium tablet content purchases, and 25% on video visitation and eMessaging, all to trust fund 9620, T99 Jail Commissary-Phone.

Resolution 270 of 2019 authorized Securus to provide collect telephone and tablet services to inmates at the Monroe County Jail and Monroe Correctional Facility and the payment of commissions of 78.5% of the total gross billed revenues to trust fund 9620, T99 Jail Commissary-Phone.

Based on Securus's request for proposal ("RFP") response, the contract should provide that Securus will pay a commission of 78.5% of the total gross billed telephone call revenues, 20% of premium tablet content purchases, and 25% on video visitation and eMessaging to trust fund 9620, T99 Jail Commissary-Phone.

The RFP review team concluded that Securus was the most qualified respondent to provide the services needed at the greatest commission rate to be paid to the inmate trust fund. The contract will provide all of the necessary wiring and equipment, equipment maintenance, and a full-time on-site system administrator to provide collect telephone service for the inmates. The contract will be at no cost to the County.

The specific legislative action required is to amend Resolution 270 of 2019 to authorize the County Executive, or his designee, to execute a contract, and any amendments thereto, with Securus Technologies, Inc., 4000 International Parkway, Carrollton, Texas 75007, to provide collect telephone and tablet services to inmates at the Monroe County Jail and Monroe Correctional Facility, for the period of March 1, 2020 through February 28, 2025, with the option to renew for five (5) additional one-year periods. The contract will pay a commission of 78.5% of the total gross billed telephone call revenues, 20% of premium tablet content purchases, and 25% on video visitation and eMessaging, all to trust fund 9620, T99 Jail Commissary-Phone.

This is a Type II Action pursuant to 6 NYCRR 617.5(c) and is not subject to review under the State Environmental Quality Review Act.

This contract is revenue generating and no net County support is required in the current Monroe County budget.

The records in the office of the Monroe County Treasury have indicated that neither Securus Technologies, Inc., nor its Chief Executive Officer, Robert E. Pickens, owe any delinquent Monroe County property taxes.

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,

Adam J. Bello
Monroe County Executive

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