

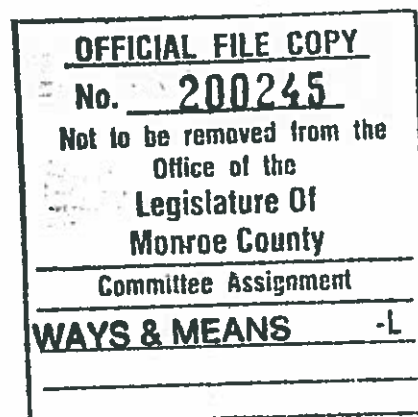


Office of the County Executive

Monroe County, New York

Adam J. Bello
County Executive

July 10, 2020



To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614

Subject: Authorize a Contract with Greater Rochester Independent Practice Association to Manage the Cost of Health Care Claims and Prescriptions

Honorable Legislators:

I recommend that Your Honorable Body authorize a contract with Greater Rochester Independent Practice Association (GRIPA), in an amount not to exceed \$300,000 annually, for assistance in helping the County manage the cost of health care claims and prescriptions by working with members to maintain and improve their overall health for the period of May 1, 2020 through April 30, 2023, with the option to renew for two (2) additional one-year periods, in an amount not to exceed \$300,000 per year.

GRIPA represents physicians and health care providers within this community. It includes over 1,300 physicians and the Rochester Regional Health Care network. GRIPA staff includes physicians, registered nurses, certified diabetes educators, social workers, and clinical pharmacists. GRIPA works with County employees, pre Medicare retirees, and insured family members to help members manage serious or chronic health care conditions, obtain necessary screenings and preventive health care exams, and help with prescription drug adherence and costs. Through collaborative work with our medical and dental insurance administrators, GRIPA helps the County control and manage its health care claims while also working pro-actively with members to maintain and improve good health. Since it began working with the County in 2011, GRIPA has documented over \$5.5 million in medical and pharmacy cost savings due to its direct intervention with County employees, retirees, and dependents.

A Request for Qualifications was issued for this contract with Greater Rochester Independent Practice Association selected as the most qualified to provide this service.

The specific legislative action required is to authorize the County Executive, or his designee, to execute a contract, and any amendments thereto, with Greater Rochester Independent Practice Association, 100 Kings Highway South, Suite 2500, Rochester, New York 14617, for assistance in helping the County manage the cost of health care claims and prescriptions by working with members to maintain and improve their overall health, in an amount not to exceed \$300,000 annually, for the period of May 1, 2020 through April 30, 2023, with the option to renew for two (2) additional one-year periods, in an amount not to exceed \$300,000 per year.

This action is a Type II Action pursuant to 6 NYCRR § 617.5(c) and is not subject to review under the State Environmental Quality Review Act.

Funding for this contract is included in the 2020 operating budget of the Department of Finance, internal services fund 9020, funds center 1255010000, Finance – Medical Insurance, and will be included in future years' budgets. No additional net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither Greater Rochester Independent Practice Association, nor any of its principal officers, owe any delinquent Monroe County property taxes. The principal officers of the firm are:

Joseph S. Vasile, MD, MBA, President & CEO

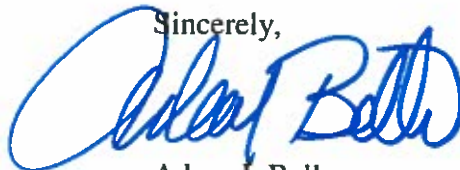
Jeffrey R. Allen, MC FACP, Chief Medical Officer

Jennifer Briggs, CPA, Chief Operating & Financial Officer

Jeanette Altavela, PHARMD BCPS, Vice President, Care Management & Pharmacy Services

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,



Adam J. Bello

Monroe County Executive

AJB:db