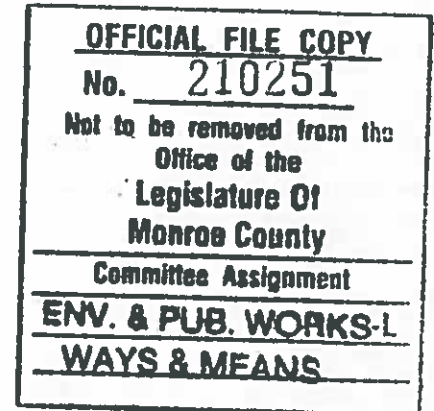


Office of the County Executive

Adam J. Bello
County Executive

June 29, 2021

To The Honorable
Monroe County Legislature
407 County Office Building
Rochester, New York 14614



Subject: Authorize a Contract with McFarland Johnson, Inc., for Grant Application Services for the Frederick Douglass-Greater Rochester International Airport Pursuant to the New York State Sponsored Upstate Airport Economic Development and Revitalization Competition

Honorable Legislators:

I recommend that Your Honorable Body authorize a contract with McFarland Johnson, Inc. in the amount of \$115,000 for grant application services for the Frederick Douglass-Greater Rochester International Airport pursuant to the New York State sponsored Upstate Airport Economic Development and Revitalization Competition.

In 2016, New York State awarded Monroe County a \$39.8 million grant to enhance projects related to the Airport. Recently, the State has announced another \$230 million grant competition program for airports across New York State designed to promote, revitalize, and accelerate investments in commercial passenger service airports. The New York State Department of Transportation will be accepting the grant applications for this program through September 15, 2021.

For past grants, the Department of Aviation has utilized the services of its Airport consultants to assist with the completion of the grant applications. The consultant firms provided their experience and expertise in writing and submitting grant applications which was an important factor in Monroe County winning the 2016 Airport competition and receiving grant funding for the upgrading of the Airport. This year's grant competition evaluation criteria will be based upon innovation in design, enhancement in passenger amenities, customer experience, operational efficiencies, economic feasibility and effectiveness, and geographic diversity.

The Department of Aviation recommends authorization of a contract with McFarland Johnson, Inc., a designated airport consultant per Resolution 320 of 2020, to provide grant application services for the New York State sponsored Upstate Airport Economic Development and Revitalization Competition in the amount of \$115,000.

The specific legislative action required is to authorize the County Executive, or his designee, to execute a contract with McFarland Johnson, Inc., 15 Fishers Road, Suite 200, Pittsford, New York 14534, for grant application services for the Frederick Douglass-Greater Rochester International Airport pursuant to the New York State sponsored Upstate Airport Economic Development and Revitalization Competition in the amount of \$115,000, along with any amendments necessary to complete the contract within the total capital fund(s) appropriation.

This action is a Type II Action pursuant to 6 NYCRR Section 617.5 (c)(27) ("conducting concurrent environmental and feasibility studies necessary to the formulation of a future proposal for action, provided that these activities do not commit the Agency to commence, engage-in, or approve such action") and is not subject to further review under the State Environmental Quality Review Act.

Funding for this contract, consistent with authorized uses, is included in capital fund 1757 and any capital fund(s) created for the same intended purpose. The local funding for this contract will ultimately be provided by the Monroe County Airport Authority from Airport generated revenues. No net County support is required in the current Monroe County budget.

The records in the Office of the Monroe County Treasury have indicated that neither McFarland Johnson, Inc., nor any of its principal officers, owe any delinquent Monroe County property taxes. The principal officers of the firm are:

Chad Nixon, President and Chairman of the Board
James Festa, PE, Chief Executive Officer
Thomas Kendrick, PE, Vice President and Director of Transportation
Jeffrey Wood, Vice President and Regional Director of Aviation

I recommend that this matter be referred to the appropriate committee(s) for favorable action by Your Honorable Body.

Sincerely,

Adam J. Bello
Monroe County Executive